ROANE COUNTY SCHOOLS RESTRICTIVE MASTER KEYWAY SYSTEM MAY 21, 2021 BID OPENING @ 2:00 PM

BIDDER'S NAME	BASE BID AMOUNT	ALTERNATE "A" BID AMOUNT
OSCAR F HENRY COMPANY,	\$150,012.00	\$7,098.00
		×

Jen L. Sam	5/21/2021	
Bid Opening Witness #1	Date	
	1	

Bid Opening Witness #2 Date

Bid Submission Sheet

This form must be returned, properly executed, along with three customer referrals and the outline to your approach for providing the services noted in the scope of services. Please use this form as the cover sheet for your bid proposal.

Company:	Oscar F. Henry Company, Inc.	
Address:	613 Delaware Avenue	
	Charleston, WV 25302	
	•	
Telephone:	304-343-4601	
Email:	trannoy@oscarhenry.com	
Installation Sargent Restricted Keyway System:		
Base Bid Price: \$ 150,012.00		
Alternate "A" Bid Price: \$7,098.00		
Name (Please Print):	Tim Vannoy	
Title:	Sales Manager	
Signature:	Tand comes	
Nate:	May 19, 2021	

Oscar F. Henry Company, Inc. 613 Delaware Avenue Charleston, Wy 25302

304-343-4601 tranney @ Oscarnenry.com

> \$!50,012.00 \$7,098.00

Tim Vannoy
Sales Manager
Towled
May 19, 2021



Roane County Schools 813 Capital Street Spencer, WV 25276

Attached please find our proposal for rekeying all interior and exterior doors for the entire county school system, including the creation of a new restricted master key system and classroom security intruder locking system.

This proposal includes onsite removal of old locks, creation of a new Sargent Restricted Master Key system, installation of new locks and all labor and materials required to complete the job as specified by Roane County Schools.

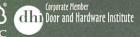
Also attached, please find customer references from Kanawha County Schools, Fayette County Schools and Lincoln County Schools regarding prior work of similar scope.

We look forward to partnering with you on this project!

Encl: Bid Submission Sheet
Approach for providing service
Sales References







Approach

Upon awarding of contract, Oscar F. Henry Company, Inc. will:

- Set up new Sargent Restricted Master Key System coordinating with the factory and Roane County Schools
- Special Order Sargent Security Intruder Locking System locks per Attachment 1 to include:
 - o 2 Sargent Keys per Cylinder Stamped and Labeled
 - o Keyed Cores
 - o 400 Sargent Key Blanks
 - o Bitting List cross referenced to key label & lock location

Note: The Covid-19 pandemic may cause extended lead times ranging from 6-8 weeks

- Once material is received, our team will take a school by school approach, coordinating
 with the end user at each school for scheduling of removal of old locks and installation of
 new locks and cylinders, and doors where applicable. Installation will be scheduled so as
 not to interfere with daily operations of the facilities. Keys will be handed over to each
 school upon completion of the work at that school.
- Upon approval of Alternate A, those materials will be ordered and installation scheduled.
- Due to a product lead time of 6-8 weeks, the project deadline may be impacted.

References

1. Kanawha County Schools

Mike Fisher: 304-395-7702

2. Fayette County Schools

Jack Herron: 304-574-0511

3. <u>Lincoln County Schools</u>

Debbie Wheeler: 304-824-3033 Ext. 6237